



Meksea Connection

**THE  
LEADING  
SEAFOOD DISTRIBUTOR  
IN VIETNAM**



# FROM THE BEGINNING...



“  
*Our success today comes from the trust of global customers who also are our friends. With our sincerity, we strive to excel in every task, hold the hands of our friends to overcome difficulties and aspire to a brighter and richer future together. Thanks for all!*

**from Mr. Hoang Duy – the Owner & Founder of Meksea.**

**M**ekong Seafood Connection (**Meksea**) was set up in 2010 in the knowledge that Vietnamese seafood though among the top richest sources still has not made its name popularly known for the variety and quality to consumers worldwide.

We understand the shortest way to get Vietnamese seafood to the top ranks of the world is through the connection of various strengths from individual, capable producers by international standards and the strictest control on quality and sustainability. On top of that is the commitment to more and more professional services so that customers around the world could put their trust into each order they place.



# ...UNTIL NOW AND THE FUTURE

After the years of driving Mekong Seafood Connection in that direction, we are now proud that **Meksea** has been gradually gaining its name as a top prestige distributor in Vietnam, having full manufacturing cooperation with more than 100 most competent factories located across different material areas throughout Vietnam to produce a full range of seafood species to export to over 90 markets in the world.

## MEKONG SEAFOOD CONNECTION



### Our Vision

Meksea strives to be the most prestigious distributor of frozen seafood in Vietnam in terms of quality, delivery time and professional services.

### Our Mission

We set the consumers' mind at rest by providing true quality seafood products under **Meksea Brand name**, which will strongly assure each family member's health.

### Our Core Values

Professional – Conscientious – Sharing.

# CREATING SUSTAINABLE ADDED-VALUES ON EVERY ORDER



## Why Meksea?

### C-SAVEO

Creating Sustainable Added-Values on Every Order

- 1 Meksea can offer partners the possibility of developing businesses by **combining many different items** into 01 container & rare products.
- 2 Meksea supports traditional customers with flexible payment terms/times such as **"Payment after Receipt"**. You can place an order ► receive the shipment ► make the sale, earn the money ► then settle payment with Meksea.
- 3 Meksea can control the quality of each product specification right from the stage of customers placing an order, to ensure products are produced to the **exact specification** of customer's expectation.
- 4 Meksea ensures that goods are delivered at the scheduled **shipment time** so as to meet the customer sales circulation plan.

- 5 Meksea can meet large and long-term orders with **complex production and packaging specifications**.
- 6 Meksea **eliminates risks** that businesses could have when working with production units in Vietnam such as losing deposits, slow delivery, receiving goods of incorrect specification or poor quality, etc.
- 7 Meksea guarantees goods in accordance with the standards and regulations of each **individual market**.
- 8 Meksea can produce orders using customers' packaging labels and assist customers in **designing & promoting their own brands**.
- 9 Meksea has the competences to sell at **competitive prices** to customers at each market time.
- 10 Meksea's sales, after-sales service and handling complaints are always placed as number 01 priority following the culture of **Professional – Conscientious – Sharing**.

Designing & Promoting  
**Your Brands**

**On Time**  
Shipment

**Combining**  
different products

Meet each  
**Individual Market**

**Flexible Payment**  
Payment After Receipt

**Eliminate Risks**

**Professional** • **Conscientious** • **Sharing**

**Competitive prices** by bulk purchasing

**Do Right**  
Specification. Quality. Net Weight

**Welcome & Longterm Orders** **Complex Orders**





# Pangasius

PREMIUM



Well-Trimmed Fillet



Semi-Trimmed Fillet



Un-Trimmed Fillet



Pangasius Portion



Pangasius Steak



Pangasius Butterfly



Pangasius HGT



Whole Pangasius



Pangasius Loin



Pangasius Skewer



Pangasius Rose Roll



Pangasius Skin



### How do we enhance a common product become special and appealing?

With our successful export experience to more than 90 global markets, Meksea will help you to solve the problems perfectly. Let us be your companion in this business.

#### Available Certificates:



## PANGASIUS

*Pangasius Hypophthalmus*

The Mekong River of Vietnam is known as Nine Dragons pouring into the big sea, one of the longest rivers in the world. The soil and the alluvial characteristics here have created advantages that are nowhere else on earth. The Vietnamese seafood specialty - Pangasius is commonly known as being the best quality in the world.

“MEKSEA has been doing our best to offer and supply the "Premium pangasius products" which are 100% natural quality. I strongly desire that all worldwide customers will have the chance to taste it from nature.

**Mr. Hoang Duy - the Owner & Founder of Meksea said.**



# Shrimp

PREMIUM



Black Tiger HOSO



Marinated Shrimp Skewer



Vannamei HOSO



Vannamei HLSO



Black Tiger CPD



Black Tiger CPDТО



Vannamei CPD



Vannamei CPDТО



Black Tiger PD



Black Tiger PDТО



Vannamei PD



Vannamei PDТО



Shrimp Ring



Cooked Sushi Ebi



Raw Sushi Butterfly



Nobashi



## BLACK TIGER & VANNAMEI SHRIMP

### Our Market:

- U.S. • European Countries • North America • Africa • Midle East • Korea • Japan • China • Singapore • Hong Kong • Taiwan, etc.

### Available Certificates:



With high nutritional value, shrimp is one of the most popular seafood items in all over the world. Vietnam is one of the few countries in the world which have natural conditions particularly suitable for shrimp farming industry.

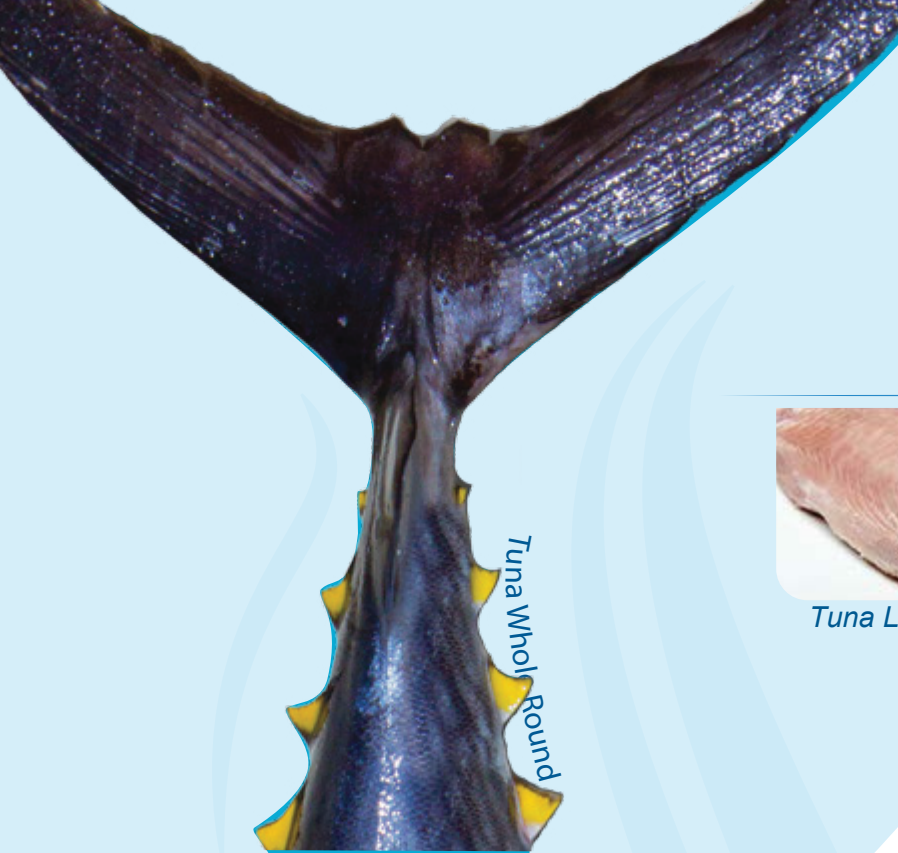
All shrimp products of Meksea can be easily traceable. Besides, our QC team always maintains their daily presence at the plants to control production activities from raw materials input to the packaging process for all orders.





# Tuna

PREMIUM



Tuna Whole Round



Tuna Loin non CO



Tuna Steak non CO



Tuna Cube non CO



Tuna Ground Meat



Size:  
1-2  
2-4  
(kg/pcs)



Tuna Loin



Size:  
2-4  
4-6  
6-8  
(oz/pcs)

Tuna Steak



Size:  
200-300  
300-500  
500-700  
(gr/pcs)

Tuna Saku



Size:  
20-40  
40-60  
(gr/pcs)

Tuna Cube



Size:  
100-200  
200-300  
300-500  
(gr/pcs)

Tuna Belly



Tuna has been identified as one of the major export products of Vietnamese seafood. The long coastline has given us ambient conditions for breeding Tuna such as: yellow fin tuna, big eye tuna, long fin tuna, southern blue fin tuna and striped melon tuna... Our products are now available in more than 200 markets in which US, Europe and Japan are amongst the largest importers.

**Not just a prestigious supplier of tuna, Meksea is proud to be a responsible partner for the oceans by saying NO to IUU. We believe that a strong economic growth should be built by a sustainable development.**



# Marine fish

PREMIUM



Skipjack Tuna

Red Mullet

Mahi Mahi

Short Body Mackerel

Indian Mackerel

Pacific Mackerel (Saba)

Horse Mackerel

Bonito Tuna

Barramundi

Yellow Tail Trevally

Grouper

Sardine

Pomfret

Yellow Tail Scad

Threadfin Bream

Parrot Fish

Croaker Fish

Milk Fish



Snapper



Kingfish (Wahoo)



Swordfish



Marlin



Conger Eel



Leatherjacket Fish



Ribbonfish



Emperor

## MARINE FISH

Stretching along the S-shaped shoreline, Vietnam's marine fish is evenly distributed throughout our territory, concentrating mainly in the Tonkin Gulf with the depth ranging between 10-50m, scattered in the sea of the Central South East region such as Phan Rang, Phan Thiet, Binh Thuan, Vung Tau, Kien Giang and Ca Mau areas.





# Freshwater fish

FROM VIETNAM



# Cephalopod

PREMIUM



Tilapia Fillet



Red Tilapia



Black Tilapia



Climbing Perch



Rohu Fish



Eel



Catfish



Snakehead Fish



Cuttlefish Fillet



Cut Poulp Squid



Pineapple Cut Cuttlefish



Whole Cleaned Squid



Baby Octopus



Baby Cuttlefish



Whole Round Cuttlefish



Octopus Cut



**Fresh, Clean, Safe, Eco-friendly & Competitive Pricing is our aim.**



Having strategic connections with primary sources all around the country, Meksea can keep you fully supplied in any season in any weather conditions for any quantities of individual types or combinations with other items.



# Value Added

## FROM SEAFOOD

### SEAFOOD PRODUCTS



Breaded Surimi



Pangasius Nugget



Pangasius Finger



Breaded Pangasius Fillet



Breaded Squid Ring



Seafood Stuffed Shell



Breaded Soft Shell Crab



Breaded Crab Claw



Seafood Spring Rolls



Gyoza Seafood



Seafood Mix



Seafood Mix Tempura

### SHRIMP PRODUCTS



Breaded Butterfly Shrimp



Breaded Shrimp Ball



Shrimp Burger (Cubic bread crumbs)



Shrimp Burger



Tempura Shrimp



Breaded Torpedo Shrimp



Filo Shrimp



Tempura Fritter



Shumai



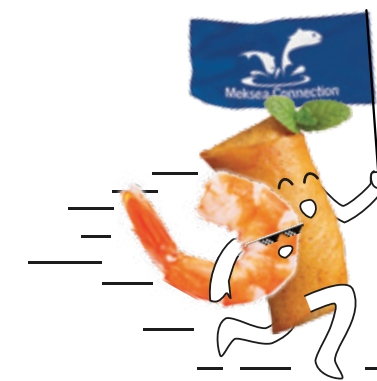
Hakao



Potato Shrimp



Shrimp Nests



Join us to create more tempting wonders on your Value-added Products.

More: • Mouth-watering! • Eye-catching! • Convenient!



# Meksea®

## Best Choice

Seafood  
from  
VIETNAM



# Meksea®

## Best Choice



## MEKSEA'S BRANDS

Besides creating different specifications and brands to adapt to customers' needs, we also have our own brand to be globally distributed: *Meksea*®. This brand is the gratefulness that Meksea Connection would like to send to its partners and consumers with the highest standard of quality, safety, and be a signature of Vietnam seafood.



# Living Seafood

## LIVING SEAFOOD

**In the water yesterday,  
on the way to you today.**  
We can air-supply diversified types of fresh seafood to your most delicate demand.  
**BY AIR**

Live Black Tiger Shrimp  
Live Lobster  
Live Yamamei Shrimp  
Live Scampi  
Live Mud Crab

# Other Seafood

## SURIMI



## ITOYORI

No.	Product name	Material
1	Ito 300-500	60% Itoyori fish +40% Mixed fish
2	Ito 500-700	80% Itoyori fish +20% Mixed fish
3	Ito 700-above	100% Itoyori fish

## HIREKODAI / SEABREAM

No.	Product name	Material
1	Hire 200-300	50% Seabream fish +50% Mixed fish
2	Hire 300-500	60% Seabream fish +40% Mixed fish
3	Hire 500-700	80% Seabream fish +20% Mixed fish
4	Hire 700-above	100% Seabream fish

## MIXED

No.	Product name	Material
1	Korea G50-100	100% Mixed fish
2	Mixed 100-200	10% Itoyori fish +90% Mixed fish
3	Mixed 200-300	20% Itoyori fish +80% Mixed fish
4	Mixed 300-500	30% Itoyori fish +70% Mixed fish

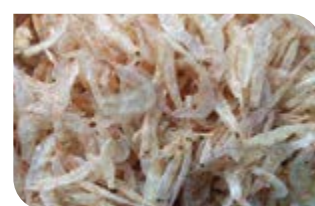
## DRIED SEAFOOD



Dried Shrimp(shell on)



Dried Shrimp(shell off)



Dried Baby Shrimp



Dried Squid



Dried Sardine



Dried Anchovy



Fried Fish Maw



Dried Fish Maw

## OTHER SEAFOOD



Scallop



White Clam



Brown Clam



Frog Legs



Lobster



Scampi

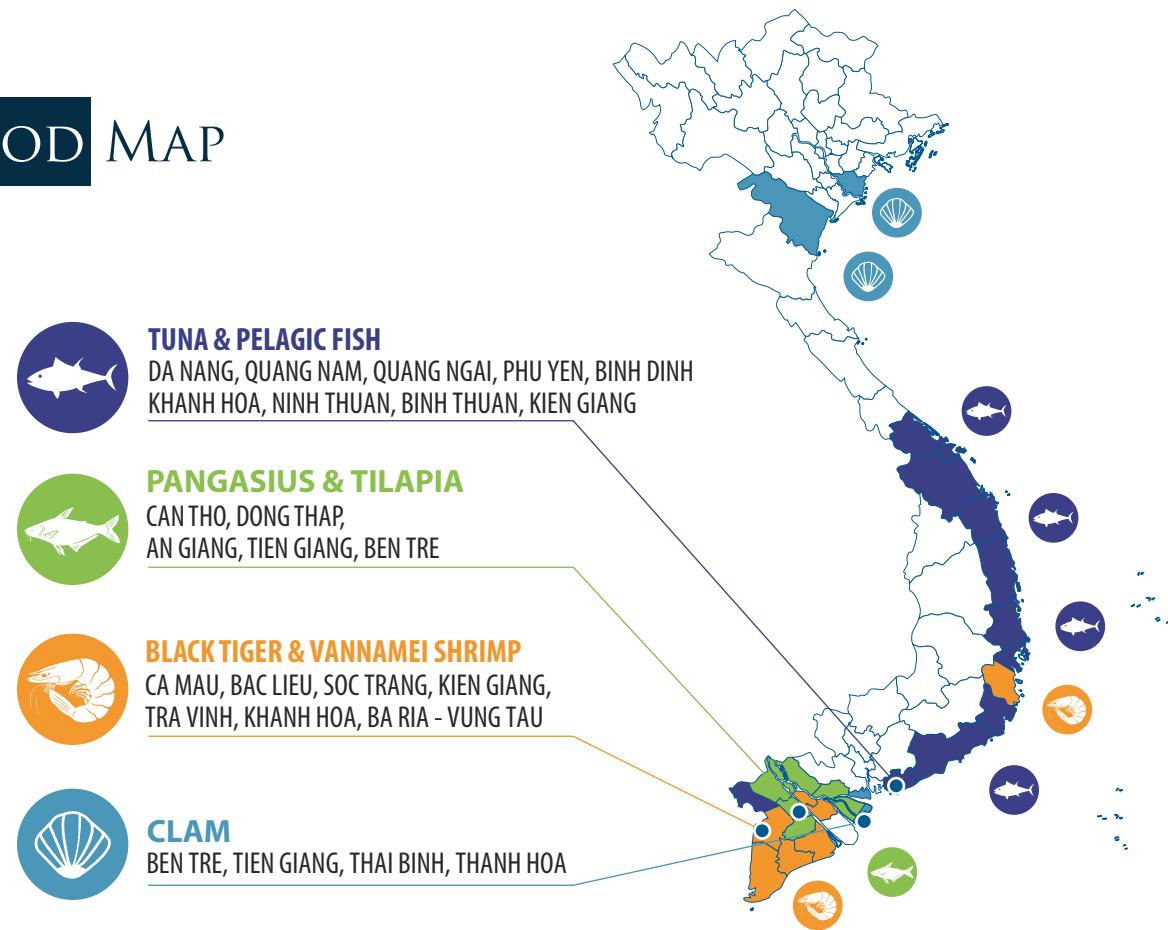


Crab Maw



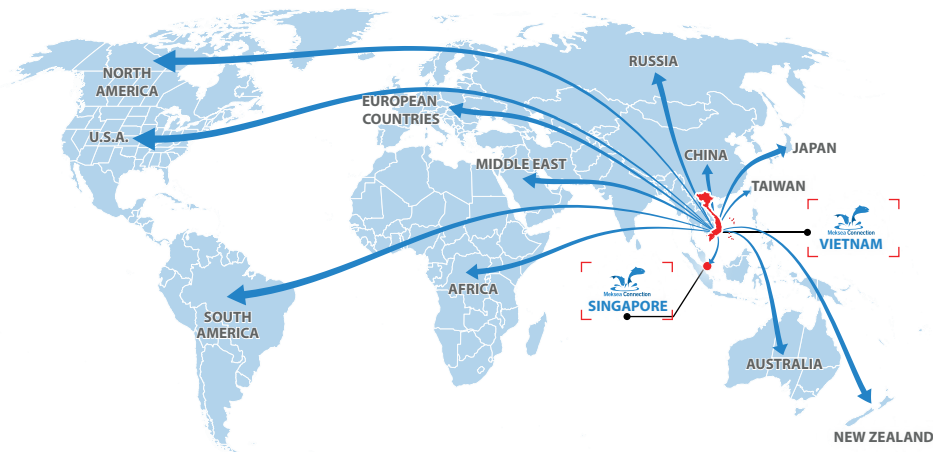
Baby Crab

## SEAFOOD MAP



## OUR MARKET

Now we are exporting to over 90 markets: USA, European countries, North America, Africa, Middle East, Korea, Japan, China, Singapore, Hongkong, Taiwan, ect.



## AVAILABLE CERTIFICATES



# QUALITY IS OUR FIRST PRIORITY

MEKSEA is recognized by worldwide customers as a top seafood distributor in Vietnam and have received their trusts and orders thanks to our ability to supply a wide range of seafood with high and sustainable quality.

Our Quality Control Team supervises the production and controls the quality independently and strictly during the process - from receiving raw material to loading the goods on board for our customers.

Our Quality Control Specialists, who are considered among the best experts in Vietnam, have been carefully trained and gained more than 10 years' experience in the field of seafood. Furthermore, they all used to hold important positions in world leading inspection companies such as Intertek, SGS, etc., which should convince you of their specialized knowledge and skills.

**Meksea's Quality Control Specialists carries out a 5-check process to ensure the best quality for customers.**

### 5 CHECKS:

- ◆ 1. Checking traceability of raw materials
- ◆ 2. Checking production process
- ◆ 3. Checking frozen storage area
- ◆ 4. Checking product quality before shipment
- ◆ 5. Checking loading cargo on means of transportation

## Meksea QC TEAM

Professional  
Experienced

Conscientious  
High-control

Responsible  
Transparent

[www.meksea.com](http://www.meksea.com)

# OUR GLOBAL FRIENDS



It is our greatest pleasure to be served You and hundreds of Friends  
over 90 markets in the world





**Meksea Connection**



**MEKONG SEAFOOD CONNECTION CO., LTD.**

*A member of* **MEKONG FOOD GROUP**

No. 139D-139E Duong Dinh Hoi Street, Phuoc Long B Ward,  
Thu Duc City, HCMC, Vietnam.

[www.meksea.com](http://www.meksea.com)

**Sales and Customers Care**

Tel: (+84) 28 6280 5407 | ext: 102 to 124

Email: [hoang@mekseaconnection.com](mailto:hoang@mekseaconnection.com)

Mobile-WhatsApp-Wechat: **+84 903872469**

Skype: meksea-hoang



Visit our  
website to  
find out more